

# MD ANALYSIS

## CA 5 January Analysis

**GAT Constitutional Area 5 Leader: TAE-SUP LEE**

### July 2018 to January 2019 (7 months) Results

CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
<b>New Clubs</b>	243	215	201	166	91
<b>Charter Members</b>	8221	7416	7219	6254	3405
<b>New Members</b>	21673	21255	22526	27565	22260
<b>Drops</b>	18285	21958	19862	28310	20089
<b>Net Growth</b>	13130	8546	11628	7568	7361

### January (Only Results)

CA 5	Jan-16	Jan-17	Jan-18	Jan-19
<b>New Clubs</b>	40	52	44	12
<b>Charter Members</b>	1361	1760	1633	390
<b>New Members</b>	2939	3087	4334	4329
<b>Drops</b>	2907	2116	3698	1450
<b>Net Growth</b>	1577	3057	2549	3560

### Statement for 3rd Quarter Results(previous 3 years)

CA 5	2015-2016 3rd Qtr	2016-2017 3rd Qtr	2017-2018 3rd Qtr
<b>New Clubs</b>	104	163	85
<b>Charter Members</b>	3560	5225	3019
<b>New Members</b>	6952	7266	11217
<b>Drops</b>	4506	4430	6588
<b>Net Growth</b>	6471	8661	8339

### MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
300	Rep Of China	New Clubs	46	12	26	24	21
		Charter Members	1435	567	933	974	791
		New Members	6015	6090	5748	7190	6279
		Drops	4969	5284	4883	4706	2554
		Net Growth	2971	1943	2384	4045	5066
Total	Pei-Jen Chen	New Clubs	46	12	26	24	21
		Charter Members	1435	567	933	974	791
		New Members	6015	6090	5748	7190	6279
		Drops	4969	5284	4883	4706	2554
		Net Growth	2971	1943	2384	4045	5066

### January (Only) Results

MD	GMT Area	CA 5	Jan-16	Jan-17	Jan-18	Jan-19
300	Rep Of China	New Clubs	2	3	7	3
		Charter Members	59	123	268	110
		New Members	819	763	1040	987
		Drops	365	306	269	88
		Net Growth	570	752	1116	1119
Total	Pei-Jen Chen	New Clubs	2	3	7	3
		Charter Members	59	123	268	110
		New Members	819	763	1040	987
		Drops	365	306	269	88
		Net Growth	570	752	1116	1119

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 5</b>	<b>2015-2016 3rd Qtr</b>	<b>2016-2017 3rd Qtr</b>	<b>2017-2018 3rd Qtr</b>
<b>300</b>	<b>Rep Of China</b>	<b>New Clubs</b>	8	5	10
		<b>Charter Members</b>	256	189	373
		<b>New Members</b>	1753	1353	2791
		<b>Drops</b>	437	434	323
		<b>Net Growth</b>	1740	1330	2973
<b>Total</b>	<b>Pei-Jen Chen</b>	<b>New Clubs</b>	8	5	10
		<b>Charter Members</b>	256	189	373
		<b>New Members</b>	1753	1353	2791
		<b>Drops</b>	437	434	323
		<b>Net Growth</b>	1740	1330	2973

### MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
354	Republic Of Korea	New Clubs	15	13	22	9	13
		Charter Members	528	486	681	346	333
		New Members	2708	2377	3173	2109	2493
		Drops	2341	2841	2318	2911	2525
		Net Growth	1120	250	1666	-343	414
355	Republic Of Korea	New Clubs	7	6	3	10	4
		Charter Members	267	240	127	393	145
		New Members	2825	2820	2366	2542	2515
		Drops	1935	2341	2116	1992	2316
		Net Growth	1272	840	482	1078	494
356	Republic Of Korea	New Clubs	4	19	8	5	6
		Charter Members	136	640	369	185	272
		New Members	2318	2447	2241	2381	3492
		Drops	2057	2260	2122	1688	2106
		Net Growth	487	1061	641	994	1761
Total	Chul-Jae Lee	New Clubs	26	38	33	24	23
		Charter Members	931	1366	1177	924	750
		New Members	7851	7644	7780	7032	8500
		Drops	6333	7442	6556	6591	6947
		Net Growth	2879	2151	2789	1729	2669

## January (Only) Results

MD	GMT Area	CA 5	Jan-16	Jan-17	Jan-18	Jan-19
354	Republic Of Korea	New Clubs	3	4	0	3
		Charter Members	129	107	3	83
		New Members	290	602	511	508
		Drops	221	166	295	147
		Net Growth	215	571	232	459
355	Republic Of Korea	New Clubs	1	2	1	0
		Charter Members	41	89	44	7
		New Members	536	352	436	498
		Drops	192	167	159	122
		Net Growth	396	294	329	439
356	Republic Of Korea	New Clubs	6	0	1	0
		Charter Members	191	5	26	5
		New Members	281	303	341	1206
		Drops	197	164	136	158
		Net Growth	303	157	244	1077
Total	Chul-Jae Lee	New Clubs	10	6	2	3
		Charter Members	361	201	73	95
		New Members	1107	1257	1288	2212
		Drops	610	497	590	427
		Net Growth	914	1022	805	1975

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 5</b>	<b>2015-2016 3rd Qtr</b>	<b>2016-2017 3rd Qtr</b>	<b>2017-2018 3rd Qtr</b>
<b>354</b>	<b>Republic Of Korea</b>	<b>New Clubs</b>	8	10	5
		<b>Charter Members</b>	289	294	139
		<b>New Members</b>	998	1396	1588
		<b>Drops</b>	627	515	605
		<b>Net Growth</b>	718	1232	1241
<b>355</b>	<b>Republic Of Korea</b>	<b>New Clubs</b>	8	2	3
		<b>Charter Members</b>	224	90	97
		<b>New Members</b>	1135	1029	930
		<b>Drops</b>	534	478	495
		<b>Net Growth</b>	851	692	558
<b>356</b>	<b>Republic Of Korea</b>	<b>New Clubs</b>	10	2	1
		<b>Charter Members</b>	380	75	32
		<b>New Members</b>	800	621	1051
		<b>Drops</b>	489	433	360
		<b>Net Growth</b>	748	291	760
<b>Total</b>	<b>Chul-Jae Lee</b>	<b>New Clubs</b>	26	14	9
		<b>Charter Members</b>	893	459	268
		<b>New Members</b>	2933	3046	3569
		<b>Drops</b>	1650	1426	1460
		<b>Net Growth</b>	2317	2215	2559

### MD Wise Analysis

MD	GMT Area	CA 5	2017-2018	2018-2019
335	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	821	745
		Drops	530	494
		Net Growth	327	291
330	Japan	New Clubs	0	1
		Charter Members	0	28
		New Members	614	621
		Drops	574	579
		Net Growth	105	111
334	Japan	New Clubs	1	0
		Charter Members	21	0
		New Members	780	778
		Drops	800	751
		Net Growth	39	57
331	Japan	New Clubs	1	0
		Charter Members	22	0
		New Members	308	300
		Drops	225	257
		Net Growth	113	57
332	Japan	New Clubs	0	1
		Charter Members	0	21
		New Members	507	439
		Drops	421	429
		Net Growth	107	60
333	Japan	New Clubs	1	0
		Charter Members	28	0
		New Members	690	590
		Drops	589	640
		Net Growth	162	-29
336	Japan	New Clubs	1	0
		Charter Members	44	0
		New Members	708	717
		Drops	709	611
		Net Growth	61	144
337	Japan	New Clubs	0	2
		Charter Members	0	52
		New Members	753	669
		Drops	677	657
		Net Growth	109	93
Total  Masayoshi Maruyama, Yasuhisa Nakamura		New Clubs	4	4
		Charter Members	115	101
		New Members	5181	4859
		Drops	4525	4418
		Net Growth	1023	784



### January (Only) Results

MD	GMT Area	CA 5	Jan-18	Jan-19
335	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	148	156
		Drops	68	62
		Net Growth	87	97
330	Japan	New Clubs	0	1
		Charter Members	0	28
		New Members	89	107
		Drops	56	57
		Net Growth	51	89
334	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	121	119
		Drops	101	79
		Net Growth	22	45
331	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	39	31
		Drops	36	33
		Net Growth	3	-1
332	Japan	New Clubs	0	1
		Charter Members	0	21
		New Members	89	63
		Drops	42	57
		Net Growth	48	32
333	Japan	New Clubs	1	0
		Charter Members	28	0
		New Members	127	112
		Drops	39	71
		Net Growth	125	45
336	Japan	New Clubs	0	0
		Charter Members	1	0
		New Members	86	93
		Drops	108	98
		Net Growth	-20	1
337	Japan	New Clubs	0	0
		Charter Members	0	1
		New Members	130	111
		Drops	61	56
		Net Growth	79	63
<b>Total</b>  <b>Masayoshi Maruyama,</b> <b>Yasuhisa Nakamura</b>		New Clubs	1	2
		Charter Members	29	50
		New Members	829	792
		Drops	511	513
		Net Growth	395	371

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 5</b>	<b>2017-2018 3rd Qtr</b>
<b>335</b>	<b>Japan</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>1</b> <b>27</b> <b>408</b> <b>176</b> <b>272</b>
<b>330</b>	<b>Japan</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>0</b> <b>0</b> <b>238</b> <b>167</b> <b>95</b>
<b>334</b>	<b>Japan</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>1</b> <b>23</b> <b>492</b> <b>269</b> <b>261</b>
<b>331</b>	<b>Japan</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>0</b> <b>0</b> <b>121</b> <b>140</b> <b>-18</b>
<b>332</b>	<b>Japan</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>0</b> <b>0</b> <b>234</b> <b>122</b> <b>116</b>
<b>333</b>	<b>Japan</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>2</b> <b>49</b> <b>323</b> <b>197</b> <b>211</b>
<b>336</b>	<b>Japan</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>0</b> <b>1</b> <b>265</b> <b>318</b> <b>-50</b>
<b>337</b>	<b>Japan</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>0</b> <b>0</b> <b>342</b> <b>315</b> <b>41</b>
<b>Total</b>	<b>Masayoshi Maruyama, Yasuhisa Nakamura</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>4</b> <b>100</b> <b>2423</b> <b>1704</b> <b>928</b>

### MD Wise Analysis

MD	GMT Area	CA 5	2018-2019
310	Thailand	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	5 210 431 494 221
<b>Total</b>		<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	5 210 431 494 221
	Prayat Sirinaphaphan		

### MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	0	40
		New Members	4	2	29	6	3
		Drops	3	37	12	34	19
		Net Growth	1	-35	17	-28	24
303	Hong Kong China Macao	New Clubs	3	3	3	0	0
		Charter Members	70	98	83	0	0
		New Members	236	164	153	0	0
		Drops	183	187	151	0	0
		Net Growth	140	93	96	0	0
	China	New Clubs	121	133	119	69	6
		Charter Members	4528	4559	4447	2916	504
		New Members	4809	5019	6032	5371	40
		Drops	3238	6121	5703	9195	2441
		Net Growth	6470	3892	5324	-287	-1533
Total	Ziyu Lin	New Clubs	124	136	122	69	8
		Charter Members	4598	4657	4530	2916	544
		New Members	5049	5185	6214	5377	43
		Drops	3424	6345	5866	9229	2460
		Net Growth	6611	3950	5437	-315	-1509

## January (Only) Results

MD	GMT Area	CA 5	Jan-16	Jan-17	Jan-18	Jan-19
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	14	3	1
		Drops	1	0	2	1
		Net Growth	-1	14	1	0
303	Hong Kong China Macao	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	6	15	0	0
		Drops	12	10	0	0
		Net Growth	-6	7	0	0
	China	New Clubs	25	39	34	0
		Charter Members	808	1306	1219	11
		New Members	691	629	804	1
		Drops	1705	1039	2055	41
		Net Growth	-171	928	35	-14
Total	Ziyu Lin	New Clubs	25	39	34	0
		Charter Members	808	1306	1219	11
		New Members	697	658	807	2
		Drops	1718	1049	2057	42
		Net Growth	-178	949	36	-14

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 5</b>	<b>2015-2016 3rd Qtr</b>	<b>2016-2017 3rd Qtr</b>	<b>2017-2018 3rd Qtr</b>
<b>NA</b>	<b>Undistricted</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	20
		<b>New Members</b>	6	17	11
		<b>Drops</b>	1	0	2
		<b>Net Growth</b>	5	17	30
<b>303</b>	<b>Hong Kong China Macao</b>	<b>New Clubs</b>	1	1	0
		<b>Charter Members</b>	25	23	0
		<b>New Members</b>	53	52	0
		<b>Drops</b>	23	30	0
		<b>Net Growth</b>	58	48	0
	<b>China</b>	<b>New Clubs</b>	54	127	53
		<b>Charter Members</b>	1922	4112	1931
		<b>New Members</b>	1449	1798	1468
		<b>Drops</b>	1994	2081	2476
		<b>Net Growth</b>	1456	3911	1058
<b>Total</b>	<b>Ziyu Lin</b>	<b>New Clubs</b>	55	128	53
		<b>Charter Members</b>	1947	4135	1951
		<b>New Members</b>	1508	1867	1479
		<b>Drops</b>	2018	2111	2478
		<b>Net Growth</b>	1519	3976	1088

### MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	0	5	2
		Charter Members	0	0	0	145	99
		New Members	0	0	0	52	28
		Drops	0	0	0	125	50
		Net Growth	0	0	0	84	79
301	Philippines	New Clubs	29	15	6	11	17
		Charter Members	752	438	183	395	482
		New Members	1048	848	1094	1079	952
		Drops	2466	1482	1343	1325	2046
		Net Growth	-559	-103	-3	268	-515
308	Brunei Malaysia Singapore	New Clubs	14	7	9	12	10
		Charter Members	388	214	251	306	349
		New Members	1034	923	1049	976	911
		Drops	475	770	572	799	787
		Net Growth	1015	441	806	539	530
204	Cnmi Guam Marshall Islands	New Clubs	0	1	0	0	0
		Charter Members	1	34	0	0	47
		New Members	49	61	43	51	55
		Drops	66	58	70	163	150
		Net Growth	-9	41	-26	-111	-30
<b>Total</b>		<b>New Clubs</b>	43	23	15	28	29
<b>Ek Phang Bobby Eng</b>		<b>Charter Members</b>	1141	686	434	846	977
		<b>New Members</b>	2131	1832	2186	2158	1946
		<b>Drops</b>	3007	2310	1985	2412	3033
		<b>Net Growth</b>	447	379	777	780	64

## January (Only) Results

MD	GMT Area	CA 5	Jan-16	Jan-17	Jan-18	Jan-19
NA	Undistricted	New Clubs	0	0	0	1
		Charter Members	0	0	0	21
		New Members	0	0	7	0
		Drops	0	0	3	1
		Net Growth	0	0	4	20
301	Philippines	New Clubs	1	1	0	2
		Charter Members	85	49	6	43
		New Members	108	204	176	168
		Drops	120	197	119	256
		Net Growth	75	78	104	-31
308	Brunei Malaysia Singapore	New Clubs	2	3	0	1
		Charter Members	46	77	25	58
		New Members	114	111	90	93
		Drops	50	57	45	57
		Net Growth	117	152	74	94
204	Cnmi Guam Marshall Islands	New Clubs	0	0	0	0
		Charter Members	1	0	0	1
		New Members	3	5	8	2
		Drops	0	0	34	24
		Net Growth	5	5	-25	-19
<b>Total</b>		<b>New Clubs</b>	<b>3</b>	<b>4</b>	<b>0</b>	<b>4</b>
<b>Ek Phang Bobby Eng</b>		<b>Charter Members</b>	<b>132</b>	<b>126</b>	<b>31</b>	<b>123</b>
		<b>New Members</b>	<b>225</b>	<b>320</b>	<b>281</b>	<b>263</b>
		<b>Drops</b>	<b>170</b>	<b>254</b>	<b>201</b>	<b>338</b>
		<b>Net Growth</b>	<b>197</b>	<b>235</b>	<b>157</b>	<b>64</b>



**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 5</b>	<b>2015-2016 3rd Qtr</b>	<b>2016-2017 3rd Qtr</b>	<b>2017-2018 3rd Qtr</b>
<b>NA</b>	<b>Undistricted</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	0	0	20
		<b>Drops</b>	0	0	24
		<b>Net Growth</b>	0	0	-4
<b>301</b>	<b>Philippines</b>	<b>New Clubs</b>	7	7	5
		<b>Charter Members</b>	258	198	152
		<b>New Members</b>	285	476	379
		<b>Drops</b>	226	303	220
		<b>Net Growth</b>	343	466	378
<b>308</b>	<b>Brunei Malaysia Singapore</b>	<b>New Clubs</b>	6	9	3
		<b>Charter Members</b>	152	231	113
		<b>New Members</b>	294	287	286
		<b>Drops</b>	96	125	149
		<b>Net Growth</b>	360	423	295
<b>204</b>	<b>Cnmi Guam Marshall Islands</b>	<b>New Clubs</b>	1	0	1
		<b>Charter Members</b>	21	0	26
		<b>New Members</b>	28	33	36
		<b>Drops</b>	9	2	55
		<b>Net Growth</b>	41	31	14
<b>Total</b>		<b>New Clubs</b>	14	16	9
		<b>Charter Members</b>	431	429	291
	<b>Ek Phang Bobby Eng</b>	<b>New Members</b>	607	796	721
		<b>Drops</b>	331	430	448
		<b>Net Growth</b>	744	920	683

### MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	1	1	0	1	0
		Charter Members	24	29	0	20	0
		New Members	19	19	8	9	17
		Drops	28	14	12	24	46
		Net Growth	15	38	-4	5	-29
310	Thailand	New Clubs	3	5	5	13	0
		Charter Members	92	111	145	367	0
		New Members	608	485	590	425	0
		Drops	524	563	560	586	0
		Net Growth	207	85	245	243	0
303	Hong Kong China Macao	New Clubs	0	0	0	3	1
		Charter Members	0	0	0	92	32
		New Members	0	0	0	193	185
		Drops	0	0	0	237	137
		Net Growth	0	0	0	58	95
Total	Teresa Mann	New Clubs	4	6	5	17	1
		Charter Members	116	140	145	479	32
		New Members	627	504	598	627	202
		Drops	552	577	572	847	183
		Net Growth	222	123	241	306	66

### January (Only) Results

MD	GMT Area	CA 5	Jan-16	Jan-17	Jan-18	Jan-19
310	Thailand	New Clubs	0	0	0	0
		Charter Members	1	4	9	0
		New Members	91	89	63	0
		Drops	44	10	46	0
		Net Growth	74	99	34	0
303	Hong Kong China Macao	New Clubs	0	0	0	0
		Charter Members	0	0	4	0
		New Members	0	0	26	28
		Drops	0	0	24	10
		Net Growth	0	0	6	21
Total	Teresa Mann	New Clubs	0	0	0	0
		Charter Members	1	4	13	0
		New Members	91	89	89	28
		Drops	44	10	70	10
		Net Growth	74	99	40	21

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 5</b>	<b>2015-2016 3rd Qtr</b>	<b>2016-2017 3rd Qtr</b>	<b>2017-2018 3rd Qtr</b>
<b>NA</b>	<b>Undistricted</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	1	1	0
		<b>Drops</b>	1	0	0
		<b>Net Growth</b>	0	1	0
<b>310</b>	<b>Thailand</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	33	13	32
		<b>New Members</b>	150	203	170
		<b>Drops</b>	69	29	139
		<b>Net Growth</b>	151	219	76
<b>303</b>	<b>Hong Kong China Macao</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	4
		<b>New Members</b>	0	0	64
		<b>Drops</b>	0	0	36
		<b>Net Growth</b>	0	0	32
<b>Total</b>	<b>Teresa Mann</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	33	13	36
		<b>New Members</b>	151	204	234
		<b>Drops</b>	70	29	175
		<b>Net Growth</b>	151	220	108

